



Altapete Solutions

Aim High Business Solutions

TRANSFORMING BUSINESSES THROUGH TECHNOLOGY & ADVISORY

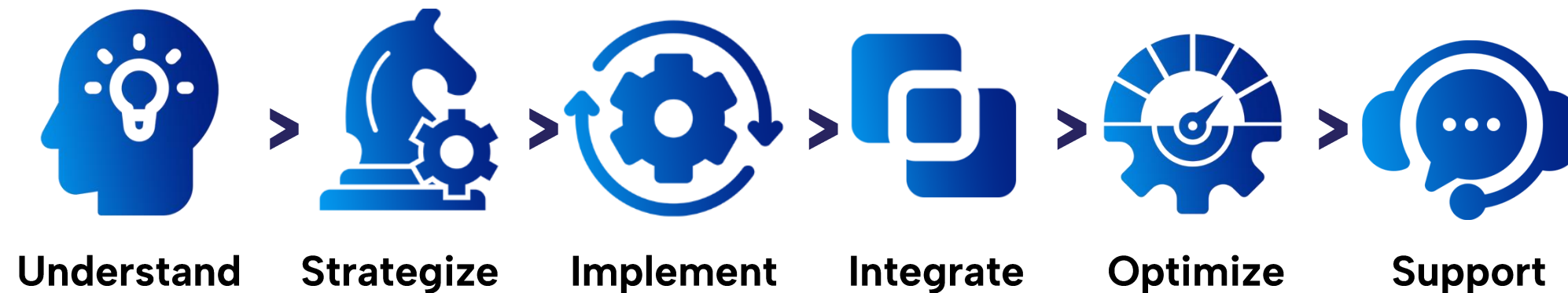
ERP | Financial Advisory | AI & Information Technology | Taxation | Outsourcing | Consulting

WHO WE ARE

Altapete Solutions is a professional ERP, IT, and business advisory firm providing integrated technology and consulting solutions that help organizations improve efficiency, strengthen governance, and achieve sustainable growth. Our services include **ERP | Financial Advisory | AI & Information Technology | Taxation | Outsourcing | Management Consulting** by combining industry expertise with modern technology, we enable businesses to streamline operations, enhance decision-making, ensure regulatory compliance, and build scalable, future-ready organizations in a rapidly evolving digital environment.

تُعد شركة ألتابيت شركة متخصصة في تخطيط موارد المؤسسات، وتقنية المعلومات، والاستشارات الإدارية والتجارية، حيث تقدم حلولاً متكاملة في مجالات التكنولوجيا والاستشارات لمساعدة المؤسسات على تحسين الكفاءة، وتعزيز الحوكمة، وتحقيق نمو مستدام. تشمل خدماتنا تنفيذ أنظمة تخطيط موارد المؤسسات، والتحول الرقمي، والاستشارات المحاسبية والمالية، والاستشارات المؤسسية، والاستشارات الضريبية، وخدمات تعهيد العمليات التجارية. ومن خلال الجمع بين الخبرة المتخصصة في مختلف القطاعات والتكنولوجيا الحديثة، نمكّن الشركات من تبسيط عملياتها، وتحسين عملية اتخاذ القرارات، وضمان الامتثال للمتطلبات والأنظمة التنظيمية، وبناء مؤسسات قابلة للتوسع ومستعدة للمستقبل في ظل بيئة رقمية سريعة التطور.

Our Approach





Our **Vision** & Mission



Vision

To become a trusted global transformation partner, enabling enterprises to operate smarter, faster, and more efficiently through innovative technology.



20+

Years Industry
Excellence



Mission

Our mission is to deliver complete ERP solutions that connect people, processes, data, and technology while helping organizations achieve operational excellence.



Our Core Values

Customer First — Solutions built around client needs and outcomes.

Excellence — High standards in every service we deliver.

Innovation — Technology-driven solutions that create value.

Integrity — Transparent, ethical, and responsible delivery.

Collaboration — Strong teamwork with clients and partners.

Continuous Improvement — Ongoing optimization for better performance.



Enterprise Resource Planning (ERP)

ERP & Enterprise Solutions

- Oracle Fusion Cloud
- SAP
- Microsoft Dynamics 365
- Odoo
- Enterprise solution's

Seamless Integration

- System Integration
- Odoo Integration
- Salla Integration
- Shopify Integration
- HR Muqem Integration
- Third-Party Integrations

Digital Transformation Services

- ERP Consultancy & ERP Implementaion
- Customization & Enhancements
- Resource Outsourcing
- Application Integration
- Managed SLA Services
- Version Upgradation
- Data Migration





FINANCIAL ADVISORY

1

CFO & Financial Management

Ongoing financial leadership, performance, and decision support.

-
- ✓ Fractional CFO
 - ✓ Management Reporting Advisory
 - ✓ Financial Advisory for Startups
 - ✓ Financial Modeling

2

Risk , IFRS & Governance Advisory

Assurance, financial reporting, controls, and finance governance.

-
- ✓ Internal Audit Advisory
 - ✓ IFRS Advisory & Implementation
 - ✓ Expected Credit Losses (ECL)
 - ✓ Actuarial Valuations
 - ✓ SOP Development
 - ✓ Policies & Procedures
 - ✓ Asset's Management

3

Valuation & Transaction Advisory

Transactions, valuation, and deal execution support.

-
- ✓ Business Valuations
 - ✓ Due Diligence
 - ✓ Mergers & Acquisitions (M&A)
 - ✓ Purchase Price Allocation (PPA)
 - ✓ Transaction Advisory

4

Business Growth & Capital Advisory

Growth, fundraising, strategic planning, and capital-market preparation.

-
- ✓ Feasibility Studies
 - ✓ Pitch Decks / Business Plans
 - ✓ IPO Readiness



AI & Information Technology



Custom Software Development

- ✓ Enterprise Web & SaaS Platforms
- ✓ Scalable Microservices
- ✓ High-Performance APIs & Integrations
- ✓ Cross-Platform Mobile Apps (iOS & Android)
- ✓ Automation Tools & Extensions
- ✓ Legacy System Modernization



AI & Intelligent Automation

- ✓ AI Business Applications
- ✓ Workflow Automation Systems
- ✓ Smart HR & Recruitment Platforms
- ✓ Data Analytics & ML Integration
- ✓ AI Chatbots & Assistants
- ✓ Custom AI Productivity Tools



Cloud, DevOps & Scalable Infrastructure

- ✓ AWS & Google Cloud Solutions
- ✓ CI/CD Automated Deployments
- ✓ Performance & System Scaling
- ✓ Secure Infrastructure Design
- ✓ Microservices & Containers
- ✓ Monitoring & High Availability



Product Strategy & Technical Leadership

- ✓ CTO-as-a-Service
- ✓ Startup MVP Development
- ✓ Architecture & Code Audits
- ✓ Engineering Optimization
- ✓ Agile Team Scaling

CONSULTING, TAX & OUTSOURCING SERVICES



Management Consultancy

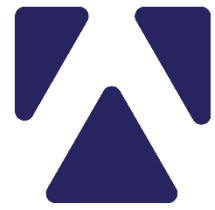
- Restructuring
- Strategy
- Pricing
- Organizations
- Operations
- IT consulting

Outsourcing & Business Process Services

- Business Process Outsourcing (BPO)
- Finance & Accounting Outsourcing (FAO)
- Payroll & HR Process Outsourcing
- Compliance & Regulatory Outsourcing

Taxation & ZATCA Advisory Services

- VAT Advisory & Compliance
- Corporate Income Tax & Zakat Advisory
- Regulatory & Statutory Compliance
- Transfer Pricing Advisory & Documentation
- E-Invoicing (FATOORA) Implementation
- ZATCA Registration & Compliance Management
- Tax Inquiry Support & Dispute Resolution



Altapete Solutions
Aim High Business Solutions

ERP & ENTERPRISE SOLUTIONS

We help organizations select, implement, optimize, integrate, and support ERP platforms that connect critical business operations.

ERP & ENTERPRISE SOLUTIONS



Enterprise Resource Planning

We help organizations select, implement, optimize, integrate, and support ERP platforms that connect critical business operations.

ERP Platforms

ORACLE
FUSION



odoo ERPNext

Key Functional Areas

Finance | Procurement | Supply Chain | Inventory | Sales
Manufacturing | Projects | Assets | HR

Our ERP Capabilities

- ERP Strategy & Advisory
- Business Process Consulting
- ERP Selection & Assessment
- ERP Implementation
- ERP Migration & Upgrade
- ERP Integration
- Business Process Optimization
- Data Migration
- Reporting & Analytics
- Customization & Extensions
- Testing & Quality Assurance
- User Training & Change Management
- Application Support & Maintenance
- ERP Health Checks & Optimization

Oracle **Fusion** Cloud ERP



Altapete Solutions helps enterprises leverage **Oracle Fusion Cloud ERP** to modernize finance, procurement, project management, supply chain, and other critical business processes.

Our Oracle services are designed to help organizations transition from fragmented legacy environments toward connected, cloud-enabled operations.

Oracle Fusion Services

- Oracle Fusion ERP Consulting
- Financial Management
- Procurement
- Project Management
- Supply Chain Management
- Asset Management
- Risk & Compliance
- Reporting & Analytics
- Integration Services
- Data Migration
- Application Support
- ERP Optimization



ORACLE
FUSION



SAP Enterprise Solutions

SAP enables organizations to manage complex business operations through integrated enterprise processes. Altapete Solutions provides SAP consulting and ERP services designed around organizational requirements and transformation objectives.

The SAP logo is displayed in white, bold, sans-serif capital letters. It is positioned on a blue background that features a diagonal split, with a lighter blue upper-left section and a darker blue lower-right section.

Our SAP Services

- SAP ERP Consulting
- SAP S/4HANA Transformation
- SAP Implementation
- SAP Migration
- Business Process Optimization
- SAP Integration
- Data Migration
- Reporting & Analytics
- Customization & Extensions
- Testing & Deployment
- Application Support
- ERP Optimization

Microsoft Dynamics 365



Microsoft Dynamics 365 brings enterprise applications, business processes, customer engagement, finance, operations, and data together within the Microsoft ecosystem.

Altapete Solutions helps enterprises evaluate, implement, integrate, and optimize Dynamics 365 according to their business objectives.

Our Dynamics 365 Services

- Dynamics 365 Consulting
- ERP Implementation
- Finance & Operations
- Supply Chain Management
- Sales & Customer Operations
- Business Process Automation
- Integration Services
- Data Migration
- Reporting & Analytics
- Custom Development
- System Optimization
- Application Support



Microsoft Dynamics 365

Odoo ERP



Odoo provides a flexible and modular ERP platform for organizations looking to connect multiple business processes within a unified system.

Altapete Solutions provides Odoo consulting, implementation, customization, integration, and support services.



Odoo Services

- Odoo ERP Consulting
- Implementation
- Business Process Analysis
- Module Configuration
- Customization
- Odoo Integration
- Data Migration
- Workflow Automation
- Reporting & Dashboards
- User Training
- Upgrade & Optimization
- Technical Support



ERPNext

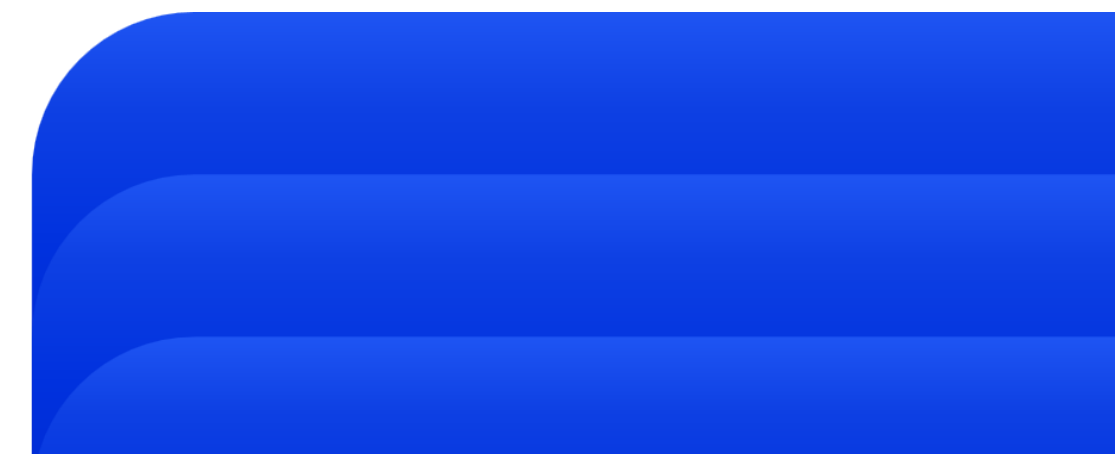
ERPNext ERP



ERPNext provides a powerful, flexible, and open-source ERP platform that helps organizations manage and connect their core business operations through one unified system.

Altapete Solutions provides ERPNext consulting, implementation, customization, integration, migration, and ongoing support services to help businesses streamline operations and improve efficiency.

ERPNext Services

- ERPNext Consulting
 - ERPNext Implementation
 - Business Process Analysis
 - Module Configuration
 - Customization
 - ERPNext Integration
 - Data Migration
 - Workflow Automation
 - Reports & Dashboards
 - User Training
 - System Upgrades
 - Performance Optimization
 - Technical Support
- 

ACCOUNTING & FINANCIAL ADVISORY

Strengthening Financial Performance & Control

We provide accounting and financial advisory services designed to improve financial visibility, reporting, compliance, and decision-making.

Services

- Fractional CFO
- IFRS Advisory implementation
- Management Reporting
- Expected Credit Losses (ECL)
- Actutrial valuations
- Business Valuations / Feasibility Studies
- Due diligence
- Mergers & Acquistions
- Purchase Price Allocation
- Transaction Advisory
- Policies and Procedures
- Pitch deck's / Business Plan's

We Help Businesses

Understand Performance | Improve Controls | Manage Cash | Make Better Decisions



DIGITAL

TRANSFORMATION



Building Smarter Digital Businesses

We help organizations modernize their technology environment and improve business performance through digital transformation.

Services

- **ERP Consultancy & Implementation**
Streamline operations with tailored ERP solutions.
- **Customization & Enhancements**
Adapt systems to meet evolving business needs.
- **Resource Outsourcing**
Access skilled professionals for flexible support.
- **Application Integration**
Connect applications for seamless data flow.
- **Managed SLA Services**
Ensure reliable, ongoing system support.
- **Version Upgradation**
Keep ERP platforms current, secure, and efficient.
- **Data Migration**
Move business data accurately and securely.
- **DevOps**
Accelerate delivery through automation and continuous integration.



INTEGRATION SERVICES

Connect Your Business Systems

We enable organizations to connect ERP platforms, applications, digital channels, and third-party systems.

Integration Capabilities

ERP ↔ ERP
ERP ↔ E-Commerce
ERP ↔ HR Systems
ERP ↔ Banking
ERP ↔ CRM
ERP ↔ Government / Regulatory Platforms

Our Objective

Connected Systems → Consistent Data → Less Manual Work →
Better Business Control



Altapete Solutions

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CORPORATE ADVISORY

Strategic Guidance for Business Growth
Our corporate advisory services help businesses address strategic, operational, structural, and management challenges.

Services

- Company Formation & Licensing
- **100% Company Ownership Services**
- **ISO certification's**
- Corporate Governance & Board Advisory
- Regulatory & Statutory Compliance
- Corporate Secretarial & Legal Compliance
- Business Structuring & Restructuring Advisory

Focus

Strategy | Structure | Performance | Governance | Growth



COMPANY OWNERSHIP SERVICES

Value

Asset Protection | Legal Compliance | Seamless Structuring | Strategic Control

Services

- Equity Structuring & Shareholding Allocation
- Foreign & Direct Ownership Advisory
- Nominee Shareholder & Director Solutions
- Regulatory Filings & Ownership Transfers

Protect and Scale Your Enterprise

We help founders, corporate groups, and international investors structure transparent, legally compliant ownership frameworks that safeguard control and streamline governance.



OUTSOURCING & BUSINESS SERVICES

Value

Reduce Overhead | Improve Efficiency | Access Expertise | Focus on Core Business

Services

Business Process Outsourcing (BPO):

Streamlined business process support.

Finance & Accounting Outsourcing (FAO):

Efficient finance and accounting support.

Payroll & HR Process Outsourcing:

Reliable payroll and HR management.

Compliance & Regulatory Outsourcing:

Ongoing compliance and regulatory support.

Extend Your Business Capabilities

Organizations can outsource selected business functions to improve efficiency, reduce administrative burden, and focus on their core operations.

TAXATION & ZAKAT ADVISORY



Altapete Solutions
Aim High Business Solutions

Compliance. Planning. Protection.

We support organizations with taxation and Zakat requirements while helping them understand their obligations and manage tax-related risks.

Services

- **VAT Advisory & Compliance:**
VAT guidance and compliance support.
- **E-Invoicing (FATOORA) Implementation:**
E-invoicing setup and compliance.
- **Corporate Income Tax & Zakat Advisory:**
Tax and Zakat advisory support.
- **ZATCA Registration & Compliance Management:**
ZATCA registration and compliance support.
- **Regulatory & Statutory Compliance:**
Ensuring regulatory compliance.
- **Tax Inquiry Support & Dispute Resolution:**
Tax inquiry and dispute support.
- **Transfer Pricing Advisory & Documentation:**
Transfer pricing and documentation support.

Regulatory Focus

Compliance | Planning | Risk Management | Representation



Altapete Solutions
Aim High Business Solutions

OUR MAJOR INDUSTRIES

Altapete delivering excellence across sectors and industries.

- Oil & Gas
- Energy & Utilities
- Banking & Financial Services
- Telecommunications
- Pharmaceuticals
- Textiles & Apparel
- Printing & Publishing
- Healthcare
- Real Estate
- Engineering
- Automotive
- Transportation
- Hospitality
- Government & Public Sector
- Professional Services
- Insurance
- Agriculture & Agribusiness
- Chemicals & Petrochemicals
- Mining & Metals
- Media & Entertainment
- Travel & Tourism
- Non-Profit Organizations



Altapete Solutions
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MEET OUR TEAM

Shahzad Qamar



Name	:	Shahzad Qamar
Qualifications	:	Fellow Chartered Accountant
Designation	:	Director Finance – Mena Region
Areas of specialization	:	

Professional Profile

Shahzad Qamar is a seasoned finance and accounting professional and **Chartered Accountant (ICAP)** with over **20 years of experience** across financial management, accounting, financial reporting, budgeting, audit, taxation, internal controls, and business finance. He has held senior finance leadership positions in the **healthcare sector in Saudi Arabia**, including **Head of Finance / Finance Manager at Saudi German Health**, where he has been involved in strategic planning, budgeting, financial reporting, procurement and CAPEX decisions, business development, and executive-level financial management.

His professional experience also includes serving as a **Chief Financial Officer**, overseeing finance operations, treasury, budgeting, banking relationships, IFRS implementation, Zakat and tax matters, financial consolidation, internal controls, external audit coordination, cash-flow management, and ERP implementation. Earlier in his career, he held a senior finance position with **Pakistan Water & Power Development Authority (WAPDA)**, contributing to financial reporting, accounting systems, Sukuk financing, financial agreements, MIS implementation, and coordination with internal and external auditors.

With extensive experience in **financial reporting, IFRS, budgeting, consolidation, audit, taxation, financial controls, treasury, and strategic financial management**, Shahzad brings a strong combination of technical accounting expertise and senior-level commercial and financial leadership

Ahad Maaz



Name	:	Ahad Maaz
Qualifications	:	
Designation	:	Director Enterprise
Areas of specialization	:	Solutions
	:	MICT/MSCM – UMT

Professional Profile

A highly experienced **ERP, Technology and Digital Transformation professional** with 18+ years of experience spanning **Odoo ERP, Oracle eAM, DevOps, SaaS, Cloud Solutions, Enterprise Applications, Supply Chain Management and Business Process Transformation**.

He has held senior technical, functional and leadership positions including **Head of Business Solutions, Head of Technical & Functional and Director of Information Technology**, and has been instrumental in the implementation and deployment of **60+ Odoo-based solutions** across diverse business environments.

His expertise covers the complete ERP transformation lifecycle, including **business requirements analysis, solution design, ERP implementation, system integration, process optimization, deployment, scalability, post-go-live support and continuous improvement**. He combines strong functional understanding of **finance, supply chain, procurement, inventory, manufacturing, retail and operational processes** with hands-on technical knowledge of enterprise technologies.

His technology expertise encompasses **Odoo, Oracle eAM, Oracle Fusion, DevOps, SaaS, Cloud Solutions, system architecture, application integration and digital transformation**, with additional exposure to **Saudi-market ERP requirements and ZATCA e-invoicing integration**.

As a technology and business solutions leader, he brings strong capabilities in **technology strategy, solution architecture, client advisory, project delivery, team leadership, stakeholder management and business process transformation**, helping organizations align technology investments with operational requirements and long-term business objectives.

Saif Ur Rehman



Name	:	Saif Ur Rehman
Qualifications	:	Associate Chartered Accountant
Designation	:	Head Business Advisory
Areas of specialization	:	

Professional Profile

He is a Chartered Accountant and Audit & Advisory professional with experience across external audit, financial reporting, IFRS implementation, risk advisory, taxation, financial modelling, and business consulting . His professional experience spans multiple industries, including **technology, software, textile, oil & gas, mining, hospitality, real estate and construction, manufacturing, retail, education, tourism, not-for-profit organizations, and financial institutions.**

He has extensive experience in **statutory audits, financial statement preparation and review, internal controls, risk assessment, management reporting, and accounting advisory,** with practical exposure to **IFRS 9, IFRS 15, IFRS 16, IAS 12, IAS 19, IAS 37 and IFRS 13.** His advisory experience includes supporting organizations with **IFRS implementation, Expected Credit Loss (ECL) modelling, lease accounting, financial instruments, business valuation, due diligence, feasibility studies, and financial analysis.**

In addition to traditional audit and accounting, Saif has developed expertise in **Saudi Arabian taxation and regulatory compliance,** including **VAT, Zakat, Corporate Income Tax, Transfer Pricing, ZATCA compliance, e-invoicing (FATOORA), and tax advisory.** He also has exposure to **ERP and finance transformation,** including **Odoo and Oracle financial systems,** enabling him to bridge the gap between finance, accounting, technology, and business processes.

He combines strong technical accounting knowledge with a practical advisory approach, helping businesses improve **financial reporting, internal controls, compliance, operational processes, and management decision-making.** His broader professional interests include **financial advisory, data analytics, business intelligence, automation, and technology-enabled finance transformation**

Zahid Arshad



Name	:	Zahid Arshad
Qualifications	:	FCA
Designation	:	Managing Partner Audit &
Areas of specialization	:	Risk Advisory

Professional Profile

Zahid is a Fellow Member of ACCA (UK) with over a decade of specialized experience in audit, assurance, corporate advisory, tax, business advisory, and management consultancy. His extensive expertise spans multiple facets of financial management and advisory services, making him a well-rounded professional in his field.

Zahid's career has seen him contribute significantly to leading firms, including Deloitte, Prime Global, Baker Tilly, and IY Daxin Global. His roles at these prestigious organizations have equipped him with a deep understanding of complex financial issues and best practices in the industry.

In addition to his professional experience, Zahid is also dedicated to education and knowledge sharing. He has served as an Audit Lecturer at SKANS School of Accountancy, where he imparted his extensive knowledge to the next generation of accounting professionals. His involvement in academia reflects his commitment to fostering excellence and continuous learning within the accounting profession.

Zahid's combination of practical experience and academic involvement underscores his comprehensive understanding of the financial landscape, positioning him as a valuable asset for organizations seeking expert guidance in audit, advisory, and consultancy services.

Syed Asif Hassan



Name	:	Syed Asif Hassan
Qualifications	:	Eaccp –USA , SPSM – USA
Designation	:	Manager Operation’s & Consulting
Areas of specialization	:	

Professional Profile

A highly experienced ERP and Consulting professional with 21+ years of experience in ERP solutions, financial advisory, and supply chain management, with extensive industry exposure in the Oil & Gas and Healthcare sectors.

The professional has developed strong expertise in ERP implementation, business process optimization, financial consulting, supply chain transformation, and operational management, supporting organizations in addressing complex business and technology requirements.

With a strong consulting background, the professional has worked across Operations and Consulting, combining industry knowledge with technology expertise to deliver practical and scalable solutions aligned with organizational objectives.

The professional holds eACCP – New Jersey, USA and SPSM – USA credentials, further strengthening expertise in professional consulting, operations, and supply chain management.

Muhammad Kamal



Name	:	Muhammad Kamal
Qualifications	:	CTO
Designation	:	

Professional Profile

A results-driven technology leader with 7+ years of experience in Odoo development, ERP implementation, and system integration.

Currently serving as CTO, leading technical strategy, product development, and delivery of innovative business solutions for clients across Saudi Arabia and international markets. Expertise in end-to-end Odoo implementations, customization, and integration with third-party systems including Salla, ZATCA (e-invoicing Phase 1 & 2), Muqem, FBR (Pakistan), PRA, Shopify, and Oracle EBS.

Skilled in developing custom portals, APIs, and automated workflows to streamline business operations and ensure compliance with local regulations.

Strong experience in designing and developing custom modules, advanced reporting (PDF, Excel, and BI reports), data migration (including Oracle to Odoo), and building scalable, high-performance solutions tailored to client needs across industries such as retail, manufacturing, distribution, and services. Passionate about leveraging technology to solve complex business challenges, with a focus on scalability, security, and performance.

Committed to delivering high-quality solutions, leading technical teams, and ensuring successful project delivery with a strong emphasis on client satisfaction.

OUR LOCATIONS

Strategically positioned across key markets, delivering integrated business and ERP solutions.

United Arab Emirates
regional hub for cross-border
and free zone advisory

Bahrain
financial services and
holding structures

Pakistan:

delivery centre for audit,
tax and advisory

Saudi Arabia:

Riyadh | Khobar | Dammam
Regulatory and government-facing
engagements





Altapete Solutions
Aim High Business Solutions

OUR PORTFOLIO



99.5%
Client Retention
Rate

OUR PORTFOLIO



OUR PORTFOLIO



Let's Grow Together

Contact us today to streamline your Business operations.



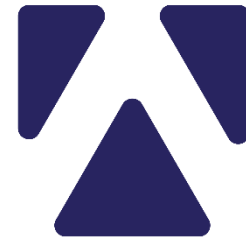
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Thank You

Thank you for your time and attention. We appreciate the opportunity to share this overview and insights.